



# Roadmap

## CONCERNED ABOUT SELLING & BUYING?

People are often concerned about selling and buying timeline; making sure your home sells in time to cover expenses for the new home you want to buy. Although this market is undoubtedly intense, a sell/buy *can* be done.

## THE GOOD NEWS

There are multiple selling and buying options so that we can create a unique plan that works just for you. We take your timeline and needs into consideration and will develop a customized plan of action that suits your lifestyle and circumstances.

## READY/WAIT

We can get your home ready to list, but not actually list until you've found the home you want. To prepare, we will get your pictures taken, the MLS listing information drafted, and we will get you preapproved based on the targeted price we believe will attract the most buyers, create the most interest and therefore get you the best offer. Homes that sell fast sell for the most money every time.

## LIST WITH PROTECTIONS

We will immediately get your home listed on the active market, but with disclosures put in place to protect you. That means we can make the sale of your home subject to you finding suitable housing and we can negotiate a longer closing date to give you more time to find that home. There can be discussion of a rent back if you find a home, but the closing for the purchase falls outside of the closing of your sale.

# SELL BUY

READY/WAIT

1. Pictures
2. MLS Ready
3. Pre-Approval

LIST WITH PROTECTIONS

1. MLS Disclosures
2. Intentionally delay closing
3. Rent Back
4. Make your offer on another home
5. Offer to purchase without a sale contingency